

**Transfer Articulation Agreement  
between  
STATE UNIVERSITY OF NEW YORK  
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL  
and  
FULTON-MONTGOMERY COMMUNITY COLLEGE**

*June 2021*

This agreement establishes procedures to promote the easy transition of of Associate in Applied Science (AAS) and Associate in Science (AS) degree graduates from Fulton-Montgomery Community College (FM) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified FM graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to FM and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of courses.

Terms of the Agreement

1. Students from FM who have completed an associate degree and the courses outlined in attached addendums, with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Bachelor of Business Administration degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 15<sup>th</sup> for spring semester entry, and prior June 1<sup>st</sup> or fall semester entry.
3. All required and elective courses bearing the major field prefixes, must have C grades or better to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from June 2021 on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled, the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective in June 2021, upon acceptance of Agreement, with appropriate signatures.

FULTON-MONTGOMERY  
COMMUNITY COLLEGE



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Greg Truckenmiller, Ph.D., President



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Diana Putnam, Provost  
and Vice President for Academic Affairs

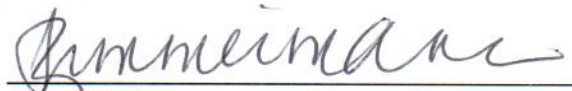


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Andrea Scribner  
Education & Career Planning Specialist

SUNY COBLESKILL



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Marion A. Terenzio, Ph.D., President



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Susan J. Zimmermann, Ph.D., Provost  
and Vice President for Academic Affairs



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Anita D. Wright, Director  
Professional & Continuing Education

**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS MANAGEMENT – AAS**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

**ADDENDUM A**

FM Course			Cobleskill Equivalent		
ACC 101	Financial Accounting	4	ACCT 101 ACCT 1XX	MF – Financial Accounting & EL – Financial Accounting Elective	3 1
ACC 102	Managerial Accounting	4	ACCT 103 ACCT 1XX	MF – Managerial Accounting EL – Managerial Accounting Elective	3 1
BUS 101	Principles of Business	3	BADM 131	MF – Principles of Business	3
BUS 115	Quantitative Business Applications	3	BUS 1XX	EL – Quantitative Business App. Elective	3
BUS 137	Business Communication	3	BADM 145	MF – Business Communication	3
BUS 141	Marketing	3	BADM 134	MF – Principles of Marketing	3
BUS 151	Human Resource Management	3	BADM 1XX	PR – HR Elective	3
BUS 203 or BUS EL	Introduction to Finance or Business elective	3	<i>Equivalent course</i>	PR – <i>Equivalent course</i>	3
BUS 205	Principles of Management	3	BADM 249	MF - Management	3
BUS 207	Business Elective - Business Law I	3	BADM 223	MF – Business Law I	3
BUS 270	Entrepreneurship	3	BADM 2XX	PR – Entrepreneurship Elective	3
CIS 105	Microcomputer Applications	3	CITA 110	MF – Introduction to Computer Applications	3
	Restrictive Elective	3	<i>Equivalent course</i>	EL - <i>Equivalent course</i>	3
ENG 103	English I	3*	ENGL 101	LAS (GE-CM)- Composition I	3
ENG 104	English II	3	ENGL 102	LAS (GE-CM)- Composition II	3
	Liberal Arts Elective: recommends course that fulfills a SUNY Gen. Ed. Category not satisfied.	3*	<i>Equivalent course</i>	LAS (GE- ??) - <i>Equivalent course</i>	3
ECO 282	Econ. Elective - Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
MAT 125	Mathematics Elective: Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
	Wellness Education	1	PHED 151	LAS - Wellness	1
	Physical Education	1	PHED 1XX	EL – Physical Education	1

*The credits from the courses above, in the Business Management - AAS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	24
Professional Requirements .....	9
Liberal Arts & Sciences Requirements.....	22
Electives.....	9
<b>TOTAL CREDITS TRANSFERRED</b>	<b>64</b>

*21 Credits of SUNY General Education Requirements are satisfied in \*6 different GE categories.*

**FULTON-MONTGOMERY COMMUNITY COLLEGE  
BUSINESS: BUSINESS MANAGEMENT – AAS**

*TO*

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION - BBA**

*64 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.  
58 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements – 37 credits including:**

ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 6 credits including:**

Courses in consultation with advisor and determined by future career endeavors.	1
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements - 12 credits including:**

Additional Liberal Arts & Science Electives	6
Upper level (300-499) Liberal Arts & Science courses	6

<b>General Electives – 3 credits</b>	<b>3</b>
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*30 Credits of SUNY General Education Requirements are required in seven different GE categories therefore  
9 SUNY Gen. Ed. credits and one Gen. Ed. category need to be satisfied.*

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**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS ADMINISTRATION – AS**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

**ADDENDUM B**

	<b>Fulton-Montgomery Course</b>			<b>Cobleskill Equivalent</b>	
ACC 101	Financial Accounting	4	ACCT 101 ACCT 1XX	MF – Financial Accounting & EL – Financial Accounting Elective	3 1
ACC 102	Managerial Accounting	4	ACCT 103 ACCT 1XX	MF – Managerial Accounting EL – Managerial Accounting Elective	3 1
BUS 207	Business Law I	3	BADM 223	MF – Business Law I	3
BUS 141	Business Elective- Marketing	3	BADM 134	MF – Principles of Marketing	3
BUS 205	Business Elective- Principles of Management	3	BADM 249	MF - Management	3
BUS 137	Elective- Business Communication	3	BADM 145	MF – Business Communication	3
CIS 105	Computer Applications	3	CITA 110	MF – Intro. to Computer Applications	3
ECO 282	Macroeconomics	3	ECON 124	LAS (GE-SS) – Macro-economics	3
ECO 283	Microeconomics	3*	ECON 123	PR (GE-SS) – Micro-economics	3
ENG 103	English I	3*	ENGL 101	LAS (GE-CM)- Composition I	3
ENG 104	English II	3	ENGL 102	LAS (GE-CM)- Composition II	3
HIS	Social Science Elective- Course that satisfies American History or Western Civilizations Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3
MAT 140	Math Elective - Pre-Calculus or higher	4	MATH 131 or higher	PR (GE-MA) - <i>Equivalent course</i>	4
MAT125	Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Science Elective- Course that satisfies Natural Science Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
	Liberal Arts Elective - A course that will satisfy 1 of the following SUNY Gen. Eds.: Foreign Lang., Other World Cultures, Humanities &/or The Arts	3*	<i>Equivalent course</i>	LAS (GE-FL, WO, HU &/or AR GE) - <i>Equivalent course</i>	3
	Liberal Arts Elective - A course from a Gen. Ed. category not already satisfied.	3*	<i>Equivalent course</i>	LAS (GE- ??) - <i>Equivalent course</i>	3
	Liberal Arts Elective	3	<i>Equivalent course</i>	LAS - <i>Equivalent course</i>	3
	Liberal Arts Elective	3	<i>Equivalent course</i>	LAS - <i>Equivalent course</i>	3
PED	Wellness Education	1	PHED 151	LAS - Wellness	1
	Physical Education	1	PHED 1XX	EL – <i>Equivalent course</i>	1

*The credits from the courses above, in the Business: Business Administration - AS program, will transfer to the Bachelor of Business Administration degree in the following categories:*

Major Field Requirements.....	21
Professional Requirements .....	7
Liberal Arts & Sciences Requirements.....	31
Electives.....	3
<b>TOTAL CREDITS TRANSFERRED</b>	<b>62</b>

*30 Credits of SUNY General Education requirements are satisfied in \*seven categories.*

**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS ADMINISTRATION – AS**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

*62 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.*

*60 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements - 40 credits including:**

ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 8 credits including:**

Courses in consultation with advisor and determined by future career endeavors.	3
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements - 6 credits including:**

Upper level (300-499) Liberal Arts & Science courses	6
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**General Electives – 9 credits** 9

*30 Credits of SUNY General Education Requirements are required in seven different GE categories.*

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**FULTON-MONTGOMERY COMMUNITY COLLEGE**

**BUSINESS: ACCOUNTING – AAS**

*TO*

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**

**BUSINESS ADMINISTRATION - BBA**

**ADDENDUM C**

	Fulton-Montgomery Course			Cobleskill Equivalent	
ACC 101	Financial Accounting	4	ACCT 101 ACCT 1XX	MF – Financial Accounting & EL – Financial Accounting Elective	3 1
ACC 102	Managerial Accounting	4	ACCT 103 ACCT 1XX	MF – Managerial Accounting EL – Managerial Accounting Elective	3 1
ACC 137	Computerized Accounting	4	ACCT 1XX	PR - Computerized Accounting	4
ACC 203	Advanced Bookkeeping	4	ACCT 2XX	EL – Advanced Bookkeeping	4
ACC 218	Federal Income Tax	3	ACCT 2XX	PR – Federal Income Tax	3
BUS 115	Quantitative Business Applications	3	BUS 1XX	PR – Quantitative Business App. Elective	3
BUS 101	Principles of Business	3	BADM 131	MF – Principles of Business	3
BUS 137	Business Communications	3	BADM 145	MF – Business Communication	3
BUS 141	Business Elective - Marketing	3	BADM 134	MF – Principles of Marketing	3
BUS 205	Business Elective - Principles of Management	3	BADM 249	MF - Management	3
BUS 207	Business Law I	3	BADM 223	MF – Business Law I	3
CIS 105	Microcomputer Applications	3	CITA 110	MF – Intro. to Computer Applications	3
ENG 103	English I	3*	ENGL 101	LAS (GE-CM)- Composition I	3
ENG 104	English II	3	ENGL 102	LAS (GE-CM)- Composition II	3
ECO 282	Economics Elective-Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
	Liberal Arts Elective: recommends course that fulfills a SUNY Gen. Ed. Category not satisfied.	3*	<i>Equivalent course</i>	LAS (GE- ??) - <i>Equivalent course</i>	3
MAT 125	Mathematics Elective: Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
HIS	Social Science Elective - Course that satisfies American History or Western Civ. Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3
	Wellness Education	1	PHED 151	LAS - Wellness	1
	Physical Education	1	PHED 1XX	EL – Physical Education	1

*The credits from the courses above, in the Accounting - AAS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	24
Professional Requirements .....	10
Liberal Arts & Sciences Requirements.....	22
Electives.....	7
<b>TOTAL CREDITS TRANSFERRED</b>	<b>63</b>

*21 Credits of SUNY General Education Requirements are satisfied in \*6 different GE categories.*

**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: ACCOUNTING – AAS**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

*61 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.*

*61 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements - 37 credits including:**

ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 5 credits including:**

Courses in consultation with advisor and determined by future career endeavors.		
Upper level (300-499) courses		5

**Liberal Arts & Sciences Requirements - 12 credits including:**

Additional Liberal Arts & Science Electives **	6
Upper level (300-499) Liberal Arts & Science courses	6

**General Electives – 5 credits\*\***

*30 Credits of SUNY General Education Requirements are required in seven different GE categories therefore 9 SUNY Gen. Ed. credits and one Gen. Ed. category need to be satisfied.*

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**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: MARKETING – AAS**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

**ADDENDUM D**

FM Course				Cobleskill Equivalent	
ACC 101	Financial Accounting	4	ACCT 101 ACCT 1XX	MF – Financial Accounting & EL – Financial Accounting Elective	3 1
ACC 102	Managerial Accounting	4	ACCT 103 ACCT 1XX	MF – Managerial Accounting EL – Managerial Accounting Elective	3 1
BUS 101	Principles of Business	3	BADM 131	MF – Principles of Business	3
BUS 115	Quantitative Business Applications	3	BUS 1XX	EL – Quantitative Business App. Elective	3
BUS 137	Business Communication	3	BADM 145	MF – Business Communication	3
BUS 141	Marketing	3	BADM 134	MF – Principles of Marketing	3
BUS 202	Integrated Marketing & E-Commerce	3	BADM 2XX	PR – Integrated Marketing & E-Commerce	3
BUS 205	Principles of Management	3	BADM 249	MF - Management	3
BUS 207	Business Law I	3	BADM 223	MF – Business Law I	3
BUS 242	Sales & Customer Relationships	3	BADM 137	PR – Professional Selling	3
BUS 270	Entrepreneurship	3	BADM 2XX	PR – Entrepreneurship Elective	3
	Restrictive Elective	3	<i>Equivalent course</i>	EL - <i>Equivalent course</i>	3
CIS 105	Microcomputer Applications	3	CITA 110	MF – Introduction to Computer Applications	3
ENG 103	English I	3*	ENGL 101	LAS (GE-CM)- Composition I	3
ENG 104	English II	3	ENGL 102	LAS (GE-CM)- Composition II	3
	Liberal Arts Elective: recommends course that fulfills a SUNY Gen. Ed. Category not satisfied.	3*	<i>Equivalent course</i>	LAS (GE- ??) - <i>Equivalent course</i>	3
ECO 282	Econ. Elective - Macroeconomics	3*	ECON 124	LAS (GE-SS) – Macro-economics	3
MAT 125	Mathematics Elective: Statistics	3*	MATH 125	LAS (GE-MA) - Statistics	3
HIS	Social Science Elective- recommends course that satisfies American History or Western Civilizations SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-AH or WC) - <i>Equivalent course</i>	3
	Science Elective - recommends course that satisfies Natural Science SUNY Gen. Ed	3*	<i>Equivalent course</i>	LAS (GE-SC) - <i>Equivalent course</i>	3
	Wellness Education	1	PHED 151	LAS - Wellness	1
	Physical Education	1	PHED 1XX	EL – Physical Education	1

*The credits from the courses above, in the Business Management - AAS program, will transfer to the BBA degree in the following categories:*

Major Field Requirements .....	24
Professional Requirements .....	9
Liberal Arts & Sciences Requirements.....	22
Electives.....	9
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

*21 Credits of SUNY General Education Requirements are satisfied in \*6 different GE categories.*

**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: MARKETING – AAS**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**BUSINESS ADMINISTRATION - BBA**

*64 credits will transfer to the 122-credit requirement in the Bachelor of Business Administration degree.*

*58 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements – 37 credits including:**

ACCT 335	Principles of Financial Management	3
BADM 201	Personal Finance	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Professional Requirements – 6 credits including:**

Courses in consultation with advisor and determined by future career endeavors.	1
Upper level (300-499) courses	5

**Liberal Arts & Sciences Requirements - 12 credits including:**

Additional Liberal Arts & Science Electives	6
Upper level (300-499) Liberal Arts & Science courses	6

<b>General Electives – 3 credits</b>	<b>3</b>
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*30 Credits of SUNY General Education Requirements are required in seven different GE categories therefore 9 SUNY Gen. Ed. credits and one Gen. Ed. category need to be satisfied.*

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