

ARTICULATION AGREEMENT BETWEEN SUNY COBLESKILL AND SAGE  
GRADUATE SCHOOL: M.S. ORGANIZATIONAL MANAGEMENT, MASTER of  
BUSINESS ADMINISTRATION (MBA), or M.S. in HEALTH SERVICES  
ADMINISTRATION

SUNY Cobleskill and the Sage Colleges have developed a collaborative agreement to provide qualified students from SUNY Cobleskill who wish to pursue an MS in Organizational Management, an MBA, or M.S. in HSA, from the Sage Graduate School (SGS) guaranteed admission as indicated below. This collaborative arrangement provides for:

- Automatic acceptance into Sage Graduate School for students who have met the course prerequisites, completed a satisfactory interview, and personal statement, letters of recommendation, and application;
- Waiver of Sage Graduate School application fee;
- Early acceptance;
- Access to Sage advisors to co-ordinate undergraduate electives and coursework to reduce or eliminate prerequisites in the graduate program;
- Opportunity to apply early for Graduate Assistantships in Sage Graduate School

Terms of Agreement: M.S. in Organizational Management , MBA, or M.S. in HSA  
SUNY Cobleskill students will be guaranteed admission to Sage Graduate School for the MS in Organizational Management , MBA, or HSA degree who demonstrate the following:

- a. Earned baccalaureate degree
- b. Minimum overall 3.0 GPA
- c. Completion of Business program prerequisite courses with a grade of C or better (see prerequisite courses listed below).

To guarantee placement in the Business Program, students agree to submit the following information:

By April 5<sup>th</sup> for Fall, and November 1<sup>st</sup> for January admission:

1. Completed SGS application packet(fee waived)
2. Official transcripts from all college institutions attended
3. Current resume
4. Two letters of recommendation: One from faculty member, one from another source; employer, supervisor, etc. We will not accept a personal letter of recommendation.
5. Interview with the graduate program director or her designee.
6. Upon graduation from SUNY Cobleskill; official transcripts documenting completion of undergraduate degree and Business prerequisites.



The following SUNY Cobleskill College courses meet SGS Business program prerequisites:

(LIST COBLESKILL EQUIVALENTS)

MAT 201	Applied Calculus	MATH 231 Calculus I
MAT 220	Statistical Methods	MATH 125 Statistics
ACC 201	Financial Accounting	ACCT 101 Financial Accounting
ACC 202	Managerial Accounting	ACCT 103 Managerial Accounting
BUS 325	Financial Management	ACCT 335 Financial Management
ECO 201	Macro Economics	ECON 123 Macro Economics
ECO 202	Micro Economics	ECON 124 Micro Economics
BUS 204	Marketing	BADM 330 Advertising and Promotion
BUS 303	Sales Management	BADM 449 Management and Policy Issues
BUS 314	Organizational Behavior	BADM 400 Operations Management
BUS 205	Supervision	BADM 300 Management Communications Or BADM 320 Ethics and Management
BUS 212	Business Law I	BADM 223 Business Law I
BUS 213	Business Law II	BADM 223 Business Law II



Agreement Certification

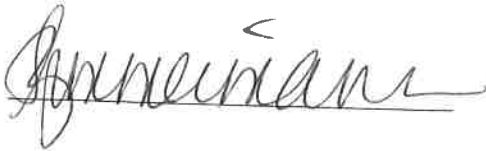
This agreement is in effect on the date of the official signature by both institutions and will be regularly updated and reviewed for renewal. The agreement will be reviewed at least once every three years. At the request of either institution, the agreement may be renegotiated. In the event the agreement is terminated, the Sage Graduate School will honor offers of acceptance given to student prior to termination of the agreement.

SUNY COBLESKILL

Marion A. Terenzio, Ph.D.  
President



Susan J. Zimmermann, Ph.D.  
Provost and Vice President for Academic Affairs

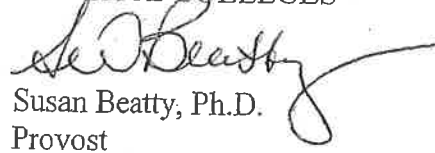


Elizabeth L. Lopez, M.A.  
Assistant Director Student Success Center



11/17/15

THE SAGE COLLEGES



Susan Beatty, Ph.D.  
Provost

Kimberly Fredericks, Ph.D.  
Graduate Chair, Management

